

Straightforward bookkeeping pricing

How I set a fair, flat monthly fee for your business

No two businesses are alike. A one-person consultancy and a twenty-person company with three locations both need bookkeeping, but the work behind them is worlds apart. That is why I do not drop you into a size tier and hope it fits. I price the **actual work**, then hand you one flat monthly number you can plan around.

One flat fee, built from your real numbers

Most clients choose a single, predictable monthly price: no surprise invoice when a month runs busy, no meter running while I work. If a fixed fee does not fit how your year runs, you can choose an hourly rate instead (see below). To set that price fairly, I look at what actually drives the work in your books, the handful of things we can count together, rather than guessing from how big your company happens to look.

The result is honest in both directions. If your volume is light, you are not subsidizing a bigger client's tier. If your volume is heavy, you get the attention the work truly needs.

What actually sets your price

Every service maps to something we can measure. This is the whole method in one table. Nothing is hidden, and nothing is arbitrary.

Service	What sets the price
Categorizing your expenses	The number of transactions each month
Sending invoices	How many invoices you issue
Recording customer payments	How many payments come in
Paying and tracking bills	How many vendor bills you receive
Reconciling accounts	How many bank, card, and loan accounts you run
Reporting	Whether you want it monthly or quarterly
Profitability tracking	How many customers, projects, locations, or service lines you track
Time tracking	How many employees have hours tracked
Payroll	How often you run payroll, and headcount
Estimated and quarterly taxes	How many filings each quarter
Sales and use tax	How many filings each period
More than one company	How many entities are consolidated

Transaction volume does most of the work. The count of bank and card transactions is the single strongest signal of how much bookkeeping a business needs, which is why it sits at the center of every quote.

How I land on your number

- 1. I look at your real activity.** Bring two or three months of bank and card statements. I count what is actually there: transactions, accounts, invoices, bills. Your quote comes from your real business, not a rough estimate.
- 2. I match the work to a fee.** Each service maps to something measurable, so the price reflects the true workload rather than the size of the sign on your door.
- 3. I present it flat.** You see one monthly number and a short menu of packages to choose from. Simple to understand, simple to budget.

Representative packages

Your real quote is tailored to your numbers. These four are useful anchors to show where most businesses land.

Package	A good fit if you are	From
Essentials	An owner-operated business with lighter volume, quarterly reporting, and no payroll	\$250/mo
Standard	A small business wanting monthly books, invoicing, and bill tracking	\$375/mo
Growth	A small team with payroll and reporting by customer, project, location, or service line	\$1,125/mo
Full-Charge	A higher-volume business with weekly payroll and monthly management reporting	\$2,325/mo

Figures reflect typical profiles. Multi-entity and advisory engagements are quoted individually. Your accounting software subscription can be bundled into the monthly fee at no markup. Your tailored quote may sit above or below these, depending on your actual volume. An hourly rate is also available for businesses with seasonal peaks and valleys or other specific needs.

How I keep it fair

- ✓ **Flat and predictable, if you want it.** Choose a package and you are never surprised by a busy month. One price, every month.
- ✓ **Cleanup is separate, and quoted up front.** If your books need catch-up before we begin, I quote that once, before any work starts. No hidden charges buried in a monthly fee.
- ✓ **I only revisit the fee if your volume really changes.** If your business grows and the monthly workload climbs past what I quoted, we talk about it first. No silent increases.
- ✓ **New client offer.** Your first month free. No long-term contract: cancel anytime. I would rather earn your business every month than lock you in.
- ✓ **Bring your own software, or bundle it.** Keep the subscription you already have and I price accordingly, or have one added to your monthly fee at no markup.
- ✓ **Or pay by the hour.** If your business has seasonal peaks and valleys or specific needs that do not fit a package, you can choose an hourly rate and pay only for the time your books take. Time is recorded in fifteen-minute increments and itemized on every invoice.
- ✓ **Tight budget? I adjust scope, not quality.** If the full package is more than you need right now, I hand a service back, say, quarterly reporting instead of monthly, rather than cut corners on the work we do keep.

Let's put real numbers to it

I would rather quote you honestly than win you cheaply. Spend fifteen minutes walking me through your actual statements and we will land on a fair, flat fee you can count on.

Reach out any time: sean@obiebookkeeping.com or **714-679-4769**.

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